



SUMMARY

Twinning ASL Città di Torino and Hospital Clinic di Barcellona
ProCare AVS

Innovations in procurement for optimized Care of Aortic Valve Stenosis

"**Innovations in Procurement for Optimized Care of Aortic Valve Stenosis**" (ProCare-AVS) is a 6-month twinning initiative between ASL Città di Torino and the Hospital Clinic of Barcelona (HCB). Ended on 31 December 2024.

The six-month "Innovations in procurement for optimized aortic valve stenosis" (ProCare-AVS) programme (1 July 2024 - 31 December 2024) provided for information exchange between the two European health companies.

The focus was the study of the implementation of a comprehensive knowledge transfer programme on the use of public procurement for innovation in the treatment of aortic valve stenosis.

The challenge was driven by the device-centric approach to AVS treatment and the evolving healthcare needs that put the patient at the centre of care: **ProCare-AVS** aims to move from purchasing heart valves to acquiring complete solutions; highlights collaboration between hospitals and providers, and explores innovative models for health financing.

Building on the success of HCB's MITMEVA project, the initiative has developed in two phases: the first, "**Explore and Start**", involved the refinement of the supply needs study, the analysis of the use of the PPI, the compilation of lists of interested parties and the development of discussion topics.

The second phase, "**Procurement Path & Process Building**", prepared ASL for the implementation of the PPI through local workshops, virtual sessions and a study visit.

Ultimately, the **ProCare-AVS project** aims to improve the quality of care for AVS patients in the Piedmont region, while reducing clinical and financial resources for the diagnosis and management of the disease.

The project addressed the increasing prevalence of degenerative heart disease in the ageing population, particularly AHV. Delayed diagnosis, resource intensive treatments, limited patient preferences and insufficient integration of innovations are key challenges.



Through the methodology acquired with the knowledge exchange, the **ProCare-AVS project** aims to modernize AVS care by integrating advanced analysis, patient management systems and innovative PPI pathways.

The twinning has provided an important opportunity for exchange and collaboration between two different European entities, for the promotion, development and improvement of practices in this specific sector.

The **PRO CARE-AVS project** also helped to develop innovative solutions and improved participants skills through training and sharing of good practices.

The study trip to Barcelona was a key moment within the AVS Pro care project and allowed participants to meet with a local reality particularly advanced in the field of innovation and technology.

During the meetings with the TEAM of the **Hospital Clinic de Barcelona**, the Piedmont team was able to observe closely the practices and successful strategies adopted in the territory of Barcelona.

During the days, participants had the opportunity to engage in a range of activities, including:

- Building and training of the field team
- Meetings with industry stakeholders
- Visit to the Recerca Foundation
- Participation in thematic workshops and seminars
- Exchange of experience with team professionals
- Proposals for future joint projects

Finally, the final event (16 December 2024) with national and regional stakeholders and high management of the Organisation has been very important. The meeting with strengthened institutional relations and public-private partnerships helped to chart the way forward for Europe's next challenges.

The conference was attended by leading managers and professionals from the health, procurement and European projects sectors.

It was attended by high-level speakers:

Carlo Picco, Direttore Generale ASL Città di Torino

Francesco Enrichens, Project Manager PONGO V Cronicità Agenas (National Agency)

Adriano Leli, Direttore Generale di Azienda Sanitaria Zero Regione Piemonte

Giovanna Perino, Responsabile Area Salute IRES Piemonte

Tiziana Patrizi, Referente Regione Piemonte, Ufficio Bruxelles dell'area Welfare / Policy advisor in



Health Culture Social Affairs Tourism and Migration

Laura Sampietro Colom, Deputy Director of Innovation Hospital Clinic Barcelona

Giacomo Boccuzzi, Direttore della SC Cardiologia dell'Ospedale Giovanni Bosco

Mario Iannacone, Dirigente Medico della SC Cardiologia dell'Ospedale Giovanni Bosco

Alessandra Comoglio, Direttore della SC Acquisti dell'ASL Città di Torino

Matteo Mascia, Senior Regional Access Manager Edwards Lifesciences

Fabio Albertalli, Value & Policy Manager Medtronic

Loredana Masseria, Responsabile Progetti Europei ASL Città di Torino and Project Manager of ProCare-AVS

Interest was high and new opportunities are opening up.

01 July 2024 -31 December 2024